

Job Title: Business Analyst

Description

The position of Business Analyst is to perform various types of market research, analysis, data gathering, benchmarking and delivery support activities for client projects in the Middle East, Africa, and Europe.

Main responsibilities:

- Perform research activities by gathering intelligence and data on particular market, industry, product, country parameters, technology development and different other data inputs required for client related delivery and/or preparation of internal studies and industry insight papers.
- Analysis of data by using known methods such as benchmarking, comparative analysis, SWOT/PESTLE etc.
- Development of excel models for business case analysis, financial analysis, cost and price analysis, network deployment economic analysis, regulatory analysis etc (support will be given as required by consultants to help design and develop these models and templates of previous developed models are available).
- Participate in project delivery either on client premises or remotely as part of the team
- Recommend solutions based on in-depth analysis and structure clear compelling arguments to support the analysis outcomes.
- Support development of consultancy proposals through providing inputs and at a later stage providing bid management support.

Requirements:

- Economics or technical graduate with good communications skills. Relevant MSc degree or MBA is a plus.
- High level of analytical and creative thinking, be able to understand, document and explain all levels - from conceptual solutions to detailed data flows.
- Knowledge and/or experience in management consulting or telecom industry is not essential but preferred.
- Experienced with tools such as MS Excel and developing models (tools to be used: Excel, Visio, Power-Point, general Office products)
- Willingness to learn and develop, expanding skill set to include project management and/or telecom technical skills.

What we offer:

- Competitive Salary + bonus
- Modern office in the Skopje City Centre
- Background of a stable international company
- Great professional autonomy and supportive friendly team
- Possibility for further professional growth and career achievement
- Flexible working hours and remote work
- Private Health Insurance
- Team Buildings
- Work and travel – opportunity to spend some time in the other Salience offices and client locations

Please send a CV including full contact details for immediate and confidential consideration to jobs@salienceconsulting.ae. Those with appropriate experience will be contacted.