

WE ARE HIRING!

Compass Management International for the office in **Kumanovo** is looking for:

INSIDE SALES REPRESENTATIVE



Responsibilities:

- Communicating with customers, making outbound calls to potential customers, and following up on leads.
- Understanding customers' needs and identifying sales opportunities.
- Answering potential customers questions and sending additional information per email.
- Keeping up with product and service information and updates.
- Creating and maintaining a database of current and potential customers.
- Explaining and demonstrating features of products and services.
- Upselling products and services.
- Closing sales and achieving sales targets.

Requirements:

- Fluent in English
- Detail-oriented
- Able to work comfortably in a fast paced environment.
- Able to work in second shift

Candidate personal qualities:

- Good personal organization and time priority management
- Team player that is motivated by the opportunity for advancement
- Well organized and driven to deliver excellent customer service
- Presentation and good communication skills

We offer you:

- Professional and personal growth and accomplishment
- Modern working environment
- Full – time employment
- Full job training will be provided
- Private health insurance

If you are interested in this position, please send us your CV in English.

Only short listed candidates will be contacted.