

Job Opportunity: Salesperson

Company: Construction Energy Parts (CEP)

Location: Skopje, North Macedonia

Employment Type: Full-time

Compensation: Competitive salary

Application Deadline: January 30, 2026

About Construction Energy Parts (CEP)

Construction Energy Parts (CEP) is a leading company in the supply of spare parts for the oil and gas extraction industry. With a strong reputation for reliability and innovation, we provide high-quality products and solutions that meet the needs of our clients. Our success is driven by a dedicated team of professionals and engineers who, together with our trusted partners, work to strengthen our position in the market by ensuring the best balance of quality and value.

Job Description

We are seeking a motivated individual with excellent communication skills to join our team as a Salesperson for spare parts. This position requires strong knowledge of heavy machinery parts and accessories, as well as the ability to provide outstanding customer service by helping clients find the right products for their needs.

Responsibilities

- Provide specialized advice on spare parts and accessories.
- Ensure an outstanding customer experience throughout the purchasing process.
- Organize and maintain inventory and report shortages.
- Achieve and exceed monthly sales targets.
- Prepare offers, negotiate terms, and close sales.
- Maintain client relationships and identify new opportunities.
- Compile sales and market reports.
- Stay informed on industry trends.
- Collaborate with team members.
- Participate in training and industry events.

Qualifications and Skills

- University degree and knowledge of automotive/spare parts industry.
- Previous sales experience is an advantage.
- Strong communication skills.
- Ability to understand technical specifications.
- Multitasking and deadline-oriented.
- Team-oriented mindset.
- Strong knowledge of Albanian and English.

Benefits

- Career growth opportunities.
- Ongoing training.
- Competitive salary and bonuses.
- Supportive work environment.

Application Process

Please send your CV to: info@cep.com.al

All applications will be reviewed confidentially.