

Job Title

Business Analyst

Description

The position of Business Analyst is to perform various types of research, analysis and delivery support activities for client projects as well as internal research. The role will require analytical thinking as well as knowledge of analytical techniques and methods. Ability to perform market research, data gathering, benchmarking, analysis and concise presentation of outputs is also requirement for the role. In addition, the analyst shall also support the production of consulting proposals, bid documents and analysis required as input to such documents.

Main responsibilities:

- Perform research activities by gathering intelligence and data on particular market, industry, product, country parameters, technology development and different other data inputs required for client related delivery and/or preparation of internal studies and industry insight papers.
- Analysis of data by using known methods such as benchmarking, comparative analysis, SWOT/PESTLE etc.
- Development of excel models for business case analysis, financial analysis, cost and price analysis, network deployment economic analysis, regulatory analysis etc (support will be given as required by consultants to help design and develop these models and templates of previous developed models are available).
- Participate in project delivery either on client premises or remotely as part of the team, supporting client delivery effects including performing project management support through recording and follow up on actions, updating project risk registers etc.
- Recommend solutions based on in-depth analysis and structure clear compelling arguments to support the analysis outcomes.
- Support client presentations and defend data sources, analytical techniques and conclusions.
- Support development of consultancy proposals through providing inputs and at a later stage providing bid management support.
- Contribute to the production of business collateral including white papers and client presentations.
- Have a flexible approach to work and travel; be able to manage time effectively and demonstrate high personal standards and attention to detail.

Requirements:

Successful candidate should have:

- Economics or technical graduate with good communications skills. Relevant MSc degree or MBA is a plus.
- High level of analytical thinking, be able to understand, document and explain all levels - from conceptual solutions to detailed data flows.
- Ability to apply proactive creative thinking, and to derive solutions independent of direct supervision.
- Knowledge and/or experience in management consulting or telecom industry is not essential but preferred.
- Knowledge and/or experience in performing analysis and developing excel models is not essential but preferred.
- Comfortable presenting ideas and solutions to clients or internally.
- Experienced with tools such as MS Excel and developing models (tools to be used: Excel, Visio, Power-Point, general Office products)
- Willingness to learn and develop, expanding skill set to include project management and/or telecom technical skills.

Attractive package and excellent opportunity to learn from subject matter experts and work with international clients. Please send a CV detailing relevant experience including full contact details for immediate and confidential consideration to [**jobs@salienceconsulting.ae**](mailto:jobs@salienceconsulting.ae). Those with appropriate experience will be contacted.