



Company Description

Magna International Inc. is a leading global automotive supplier dedicated to delivering new mobility solutions and technology that will change the world. Our products can be found on most vehicles today and come from 340 manufacturing operations and 90 product development, engineering, and sales centers in 28 countries. We have over 161,000 employees focused on delivering superior value to our customers through innovative processes and world-class manufacturing.

Magna Mirrors South-East Europe, a division of Magna Mechatronics, Mirrors & Lighting - leading supplier of innovative closure systems, modules and exterior and interior mirror systems, is opening the following position for the new Magna Mirrors factory located in Ohrid/Struga region:

Sales Specialist

Responsibilities:

- Back office Sales:
 - Quote preparation
 - Manage nominations
- Initiate sample production
- Responsible:
 - to acquire new customers
 - for further development of Sales process
 - for market analyses
 - for contract management (check, sign and negotiate)
- Manage GSD (Sales database):
 - Budget planning
 - Forecast planning
- Coordinate Feasibility studies and risk analysis
- Support for product and process calculation

Qualifications:

- Technical Highschool
- Advanced knowledge in MS Excel
- Good knowledge in MS Word and MS PowerPoint
- Good English communication skills (both written and verbal)
- Good interpersonal and effective organizational skills
- Knowledge of automotive core tools is an advantage
- Very good SAP knowledge is an advantage
- Customer focused
- Communicative, goal oriented
- Ability to work under pressure
- Capable of conflict resolving, team-minded
- Team player

Place of work: TIRZ Ohrid/Struga

Application deadline: 25.06.2023

If you are interested to join our team and have the required knowledge and skills, please register on Magna careers page and send your application (CV and Cover Letter) on the following [LINK](#)