



Sales & Marketing Representative Johnson & Johnson Vision

Johnson & Johnson Vision is one of the world's leading eye health brands.

Aiming to improve the vision quality of millions of people, the brand makes a difference in eye health with its innovative contact lens technologies and professional optical solutions.

Johnson & Johnson Vision continues to grow in the Balkan region and provide high-quality services to its users in partnership with Alpakul Doel.

Job Description:

Alpakul Doel operates as the authorized distributor of Johnson & Johnson Vision in North Macedonia.. We are looking for a mid-level Sales & Marketing Representative at our Macedonia office who will be responsible for the marketing, promotion, and customer relations of Johnson & Johnson Vision products.

This position will organize office operations, support product promotion and marketing activities, and communicate with active optical customers or potential customers through occasional field visits.

Responsibilities:

- Perform customer account tracking and manage customer relations
- Communicate with active optical customers or potential customers
- Promote Johnson & Johnson Vision products
- Plan and implement product promotion activities, support advertising and marketing efforts
- Organize and carry out daily office routines
- Establish one-on-one communication with customers through field visits
- Work in coordination with the sales and marketing team

Required Qualifications:

- Graduated from a university with a degree in pharmacy, optometry, dentistry, or medicine
- Experience in marketing, sales support, or customer relations is preferred
- Proficient in English
- Team player with good diction and strong communication skills

Working Conditions:

- Full-time
- Vehicle provided
- Employer: Alpakul (Distributor of Johnson & Johnson Vision)

We would be happy to welcome you to our team.