

Position: Company Manager at REDI Recycling

Start date: September 2023

Working hours: Part time/Full time

Application deadline: 20.08.2023

Overview: We are seeking a dynamic and experienced Company Manager to manage REDI Recycling Company. The appointed manager will be responsible for revitalizing the company's operations, improving financial performance, and exploring innovative business models to ensure sustainable growth and profitability.

Role and responsibilities:

1. Strategic Leadership

- Develop a comprehensive strategic plan to revamp the company's operations and financial health.
- Identify areas of improvement in the existing business model and propose innovative strategies for revenue generation and cost reduction.

2. Financial Turnaround:

- Analyze the company's financial data and implement financial recovery plans to achieve cash flow and profitability.
- Monitor financial performance regularly and make necessary adjustments to ensure financial targets are met.

3. Business Model Innovation:

- Conduct market research to identify emerging trends, customer preferences, and potential revenue streams.
- Propose and validate new business models, products, or services that align with market demands and the company's strengths.

4. Team Leadership:

- Build and lead a motivated team, fostering a culture of collaboration, innovation, and continuous improvement.
- Provide clear direction, mentorship, and professional development opportunities to team members.

5. Stakeholder Management:

- Nurture relationships with key stakeholders, including clients, suppliers, partners, and regulatory authorities.
- Communicate effectively to manage expectations, address concerns, and maintain a positive image of the company.

6. Risk Management:

- Identify potential risks, both operational and financial, and develop proactive mitigation strategies.
- Ensure compliance with relevant regulations and industry standards.

7. Other tasks:

- Closely collaborate with the REDI NGO team members
- Attend weekly team meetings
- Generate regular reports and updates for senior management, providing insights into company performance and highlighting areas for improvement
- Support other tasks given by the REDI management

Qualifications:

- Proven track of successfully leading and turning around companies in challenging financial situations.
- Previous experience in leading and managing a business
- Strong financial acumen with the ability to analyze financial statements, create budgets, and manage cash flow effectively.
- Experience in the recycling, waste management, or sustainability sector is highly advantageous.
- Exceptional leadership skills, with the ability to motivate and guide cross-functional teams.
- Innovative mindset with a demonstrated history of identifying and capitalizing on new business opportunities.
- Excellent communication and negotiation skills to engage with stakeholders at all levels.

Application Process:

Interested candidates are invited to submit their updated resumes along with a detailed cover letter outlining their relevant experience and strategic vision for leading REDI Recycling company through its transformation. Please send your **CV and Cover Letter** with **the title: Application file Company Manager REDI Recycling** to the following address: redimk@redi-ngo.eu. Application files must be sent by the **20th of August 2023**.