



Company Description

Magna International Inc. is a leading global automotive supplier dedicated to delivering new mobility solutions and technology that will change the world. Our products can be found on most vehicles today and come from 340 manufacturing operations and 90 product development, engineering and sales centres in 29 countries. We have over 161,000 employees focused on delivering superior value to our customers through innovative processes and world-class manufacturing.

Magna Mirrors South-East Europe, a division of Magna Mechatronics, Mirrors & Lighting - leading supplier of innovative closure systems, modules and exterior and interior mirror systems, is opening the following position for the new Magna Mirrors factory located in Ohrid/Struga region:

SALES MANAGER

Key responsibilities:

- Initiates and coordinate QC process;
- Leads QC reviews with the Group Office;
- Provides market and benchmark analyses;
- Establishes and develop a network with extrenal, internal customers as well as with external partners;
- Responsible for Development and update Product Portfolio and plant presentations;
- Gives product input for the BP process;
- Advises the General Manager for all tasks related to its area of responsibility;
- Works in code of Magna Culture and complies with company codes and procedures;
- Ensures fairness at work, in comply with Employees charter and Operational principles.

Required qualification:

- University graduate (technical/business degree);
- Minimum 5 years of sales experience, Minimum 2 years in automotive industry;
- Advanced user of MS Office and SAP;
- Extensive knowledge of processes in the automotive industry;
- Knowledge of Automotive Core Tools;
- Very good project management skills;
- Very good moderation skills;
- Very good presentation skills;
- Basic business knowledge or basics in finance;
- Basic knowledge of contract law in the automotive industry;
- Knowledge of the automotive regulations IATF 16949;
- Negotiation and closing security;
- Fluent English communication and negotiation skills (both written and verbal);
- Good interpersonal and effective organizational skills;
- Customer oriented, team oriented, result oriented,
- Willingness to travel.

Place of work: TIRZ Ohrid/Struga

Application deadline: 30/04/2023

If you are interested to join our team and have the required knowledge and skills, please register on Magna careers page and send your application (CV and Cover Letter) on the following [LINK](#)