



EKSTENDED

Sales Representative - English language

Type of Employment: Full time

Location: Skopje

Company: Ekstended Macedonia

Key Responsibilities:

- Introducing, presenting and promoting the company's products and services
- Executes outbound calls with prospective clients on a daily basis
- Evaluating and understanding customer needs when presenting relevant products/services
- Assisting clients who wish to open an account and/or have general queries about our services/products
- Reporting detailed and accurate data in all internal systems
- Ensuring all procedures are processed effectively for opening new accounts and verifying customer's information and documents

Requirements:

- **Experience in telesales, for at least one year is a MUST** (applications without this requirement will not be considered for the position)
- Excellent communication and negotiation skills
- **Fluent in English is a MUST**
- Previous sales or marketing experience and dealing with prospects is considered a strong advantage
- University degree in Economics, Finance, Business Management is considered a plus
- High working ethics, team player and strong personal initiative
- Ability to work under pressure and reaching personal sales targets by managing a large workload

Benefits:

- Attractive and competitive remuneration package including base salary plus commission based on reached monthly targets
- Full time employment according to local law
- Excellent working environment with opportunities for personal and professional development

Feel free to communicate with us by sending your CV in English to ekstended.mk@gmail.com no later than 23th of March 2019.

All suitable candidates will be contacted by our recruitment team.