

## JUNIOR ACCOUNT-OGLAS

**We are looking for a Junior Account Executive to join our team.** Our company Cargobox Logistics is a leading company in the field logistics.

### **Requirements:**

- \* Excellent written and spoken English
- \* Strong sales and customer service skills
- \* Strong negotiation, presentation, and communication skills
- \* Experience in marketing and social media
- \*Assisting customers with choices and questions about our products.

Work in CRM systems.

High degree of responsibility, organization and professionalism.

Recording data in the system, and solving potential customer problems.

Preparation of performance reports and submission to superiors.

Neatness, precision, adherence to time limits.

Self-initiative and readiness for continuous learning and improvement.

Strong commitment to customer service and a highly developed sense of confidentiality.

Excellent planning and organization skills.

## Analytical skills and proven attention to detail.

### **Responsibilities:**

- \* Communicating and negotiating with clients through various channels
- \* Managing the entire sales cycle from finding a potential client to securing a deal,
- \* Keep records of customer interactions, process customer accounts, and file documents
- \* Researching industry trends
- \* Everyday office administration work,
- \*Bookings.
- \*Candidates speaking Turkish will have advantage

**If you're interested in applying for this role, please send your CV.**