

Job announcement	
Company	InfoSoft Systems Doo Skopje
Department	Partnership & Product
Title	Product Manager
<p>Introduction:</p> <p>An excellent opportunity for a Product Manager to join a successful and challenging market leader Company in the region. We are specialized in system integration, providing technological consultation, implementation and support services to small, medium and large size organizations. By utilizing the newest, state-of-the-art technologies available through our global partners, our vision encompasses four elements which are regarded important keys to our success. To maintain and strengthen our leader position in the market by: Meeting all customer demands with dedication in providing quality service, Attaining vast expertise in new and state-of-the-art technologies, Motivating the success and professional development of our employees, Operating based on our core values and the highest standards of business ethics.</p>	
<p>What You'll Do</p> <ul style="list-style-type: none"> • Maintain detailed knowledge of the company's products and services: PC hardware, Servers, Enterprise storage, Network and Infrastructure products. • Knows the products specifications and technical information for the assigned products. • Know-how in analyzing products/prices of competitors. • Creates price strategy. • Cooperates with import/export department to ensure the supplying is realized on time. • Establishes & maintains excellent positive relationships with the existing suppliers and potential ones. • Daily quoting of variety of data center related solutions (storage, server, back up infrastructure configuration) through the different manufacturer provided platforms, tools and solution sizing utilities; • Lead clients through technical specification requirements and solution positioning; • Practice continuous education/certification and training in the related technologies • Work closely with all team members to interpret and evolve requirements into product features; • Prepare regular reports of progress and forecasts for the stakeholders; 	
<p>Job requirements:</p> <ul style="list-style-type: none"> • 3t+ years' experience in similar job positions related with product management in enterprise or system integration filed; • Candidates with less experience will also be considered in the selection process. • University degree in Computer science, Informatics, Economics will be considered as an advantage. • Excellent verbal and written communication skill in English Language; • Owns some official technical certifications (from DELL/Microsoft/Cisco/Checkpoint/IBM/HP etc.) 	

- Skills to write technical documentation
- Deadline-Oriented
- Strong communication and interpersonal skills with aptitude in building relationships with vendors.
- Very good analytic skills in relation of using data and tools to make competition analysis, stock age analysis, product and margin analysis.
- Good knowledge of Information Technology, Hardware and Software;
- Ability to work in a group and under pressure;
- Enthusiasm, good human relations skills, and the ability to think independently.
- A strong desire to learn

What You Can Expect From Us

- In addition to a competitive base salary based on experience, this position provides incentive compensation that rewards the individual based upon assigned objectives. Statutory benefits also provided in accordance with local laws and practice.
- Great opportunity to join a Balkan wide recognized & market leading company - InfoSoft Systems Group is amongst the top systems integrators with more than 31 years of experience;
- Liberal and enriching environment for experiencing state-of-the-art technologies, by working closely with the industry leading vendors;
- Career development and professional challenges, continuous training opportunities as well as attendance in conferences.
- Private health insurance benefits.
- Hybrid work on site and off-site on request

Qualified candidates should submit the letter of interest and their CV, to the following email address: hr@infosoftsystems.mk, with „Subject“ indication: Product Manager

Only qualified candidates will be called on interview.

The CV-s must be in English. The closing date for applications is 30.09.2022.

The personal information that you will submit through your application, will be protected and used only for recruiting purposes, according to the legislation for the protection of personal information, the Law on Personal Data Protection ("Official Gazette of the Republic of Macedonia" No. 7/05, 103/08, 124/08, 124/10, 135/2011, 43/2014 and 153/15).