

Medical Representative

(for Skopje and regions in Macedonia)

Company

Established in 1998, UniComs is a multinational health-care company which specializes in home diagnostics products. UniComs AG is based in Zürich, Switzerland, with operations in the CEE and MENA regions.

Our main products in Macedonia are: The blood pressure monitors **Sendo**, pregnancy tests **Surecheck**, premium food supplements **WEDO**.

Our credo is: Diagnostics you can trust at home.

We are inspired by home diagnosis. By the right and freedom of every person to know his/her health status.

All of our products stand for accuracy, ease of use and innovative technology.

As experts in developing leading brands, we offer a business franchise to drive our partners to leadership positions in their local diagnostics markets.

We provide customized know how, strategy and continues support.

Work Profile

The Medical Representative has the following duties:

- To promote and make presentation of the products to doctors;
- To develop and maintain close relationships with current and potential network;
- Provide a total coverage of the regional area of responsibility;
- Reporting and planning everyday visits in SITO, a crm platform
- Reporting periodically on the performance of products;

Skills and qualifications:

- Mandatory: Previous experiences in this area (at least 2 years)
- University Degree Faculty of Medicine – (Faculty of Medicine, Pharmacy or Stomatology)
- Knowledge of pharmaceutical market
- Excellent communication and negotiation skills
- Planning work effectively and ability to comply to strict deadlines
- Very good knowledge of English
- Vehicle driving license, class B
- Ready to travel in the districts;

What we offer:

Very good remuneration, related with the results

Company trainings

Continuously developing environment