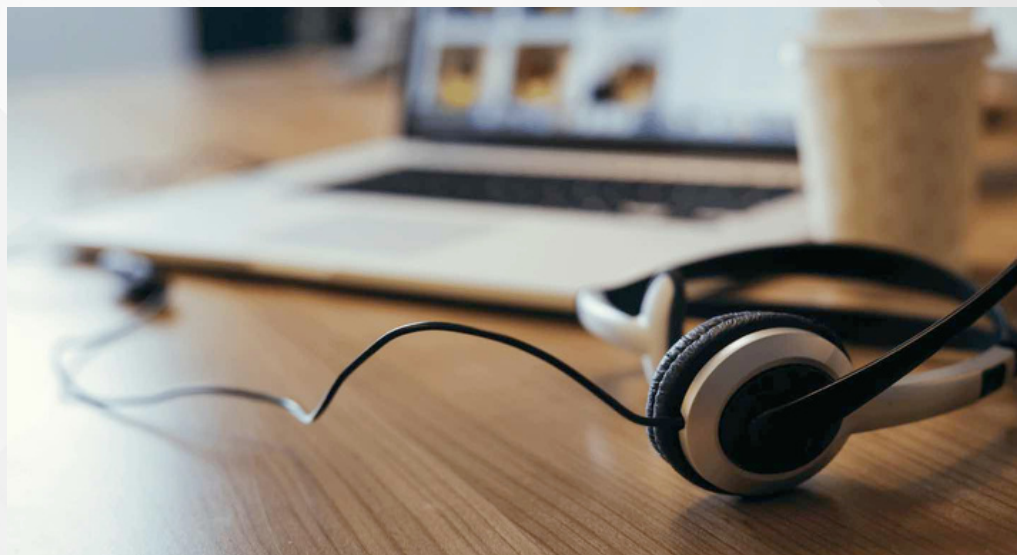


WE ARE HIRING!



INSIDE SALES REPRESENTATIVE

For our office in Kumanovo, Compass Management International is seeking an engaging, communicative and proactive Inside Sales Representative.

Responsibilities:

- Identify and contact potential customers in the trucking industry.
- Promote and sell fuel card programs and related services.
- Build and maintain strong customer relationships.
- Follow up with leads and manage the sales pipeline.
- Meet monthly sales targets and performance goals.
- Stay informed about market trends and competitor offerings.
- Maintain accurate records of customer interactions and sales activities.

Requirements:

- Strong communication and negotiation skills.
- Results-oriented and motivated to meet sales targets.
- Ability to build and maintain customer relationships.
- Proficient in Microsoft Office and computer systems.
- Ability to work on-site in the second shift

We Offer:

- Full-time employment in a modern work environment
- Professional and personal growth opportunities
- Private health insurance

If interested, please send your CV in English. Only shortlisted candidates will be contacted.

When submitting your CV or any other document you explicitly consent that we may process your personal data contained therein for the purposes of the recruitment process.